

### LEADERSHIP CIRCLE

Open to LPs, GPs, DFIs, professional service providers and other organizations. Leadership Circle members work closely with EMPEA to help guide and advise the association on a wide range of topics affecting the industry and receive priority consideration for speakership, collaboration and co-authoring opportunities.

Member Type	Annual Fee (US\$)	Entry Fee (US\$)
Fund Managers with AUM greater than US\$40B	\$30,600	\$2,700
Fund Managers with AUM US\$5B - US\$39.99B	\$25,500	
Fund Managers with AUM less than US\$4.99B	\$18,870	\$1,500
Institutional Limited Partners and Service Providers	\$18,870	

### LIMITED PARTNERS (INSTITUTIONAL INVESTORS)

Open to all institutional investors that invest in private equity funds. These include public and private pension funds, insurance companies, family offices, DFIs, Sovereign Wealth Funds, endowments, and foundations.

Institutional Investor (Development Finance Institution)	Annual Fee (US\$)	Entry Fee (US\$)		
Institutional Investor (Select Relevant Category Below)	\$4,590	\$800		
	\$3,060			
Bank	Endowment	Family Office	Foundation	Insurance Company
Pension Fund: Corporate	Pension Fund: Public	Sovereign Wealth Fund		

### LIMITED PARTNERS (3RD PARTY FUND MANAGERS)

These include fund of funds, secondaries funds, multi-family offices and specialist advisers, gatekeepers and consultants with discretionary mandates that invest in private equity funds.

Please select the relevant category:	Advisor/Gatekeeper	Fund of Funds	Multi-Family Office	Secondaries
AUM greater than US\$20B			\$10,710	\$1,500
AUM US\$2B - US\$19.99B			\$8,670	
AUM US\$1B - US\$1.99B			\$6,630	
AUM US\$500m - US\$999m			\$5,610	\$800
AUM US\$100m - US\$499m			\$4,590	
AUM less than US\$99m			\$3,570	

### FUND MANAGERS

Private equity, private debt and venture capital fund managers who manage third-party capital in blind pools of closed-ended investment vehicles, investing into listed and non-listed companies.

AUM greater than US\$2B	Annual Fee (US\$)	Entry Fee (US\$)
AUM US\$1B - US\$1.99B	\$12,750	\$1,500
AUM US\$500m - US\$999m	\$9,690	
AUM US\$250m - US\$499m	\$7,650	
AUM US\$100m - US\$249m	\$5,610	\$800
AUM US\$50m - US\$99m	\$4,590	
AUM less than US\$49m	\$3,570	

### DIRECT INVESTORS

Institutional investors, corporate entities and family offices whose direct private equity investments make up a majority of their overall private equity portfolio.

Total EM Investments greater than US\$1B	Annual Fee (US\$)	Entry Fee (US\$)
Total EM Investments US\$200m - US\$999m	\$5,100	\$800
Total EM Investments less than US\$199m	\$4,080	
	\$3,060	

### SERVICE PROVIDERS

Open to all industry advisors, intermediaries, strategic investors, and other service providers within the private equity and venture capital industry. These include law firms, accounting/auditing firms, consulting/advisory firms, executive search firms, insurance firms, placement agents, publishing/communications firms, software providers and third-party fund administrators.

Professional service providers with greater than 100 staff	Annual Fee (US\$)	Entry Fee (US\$)
Professional service providers 20-99 staff	\$10,200	\$1,500
Professional service providers with 3-19 staff	\$7,650	
Professional service providers with less than 2 staff	\$5,100	\$800
	\$3,570	

### ASSOCIATES

Academic, governmental and non-profit institutions	Annual Fee (US\$)	Entry Fee (US\$)
	\$3,770	\$800

EMPEA is the global industry association for private capital in emerging markets. We are an independent, non-profit organization with over 340 member firms, comprising institutional investors, fund managers and industry advisors, who together manage more than US\$1 trillion of assets and have offices in more than 100 countries across the globe.

EMPEA membership is open to a broad range of institutions, including GPs, LPs, emerging markets business associations, private equity professional service providers, multilateral institutions, academic institutions and other organizations.

### Organization Information

Organization Name

Application Date\*

### Address of Organization's Headquarters

Street 1

Street 2

City

State/Province

Country

Postal Code

Main Telephone

Company E-mail

Website

EMPEA's membership runs on an annual cycle beginning April 1 - March 31. Those applying for membership between April 15 and July 1 will be invoiced for the current year on a pro-rated basis. After July 1, new memberships will be invoiced to include the annual fee for the next full membership year in addition to the remainder of the current membership year, pro-rata.

\*Applications with payment outstanding beyond 90 days of this date will be voided.

The information entered below will be featured on EMPEA’s print and online member directory. You may update this information at any time by e-mailing [membership@empea.net](mailto:membership@empea.net).

### General Information

Year Founded				
Number of Full-Time Employees				
Number of Private Investment Professionals				
Total Assets Under Management*	US\$			
(GPs) Total Private Capital AUM* (Equity & Debt)	US\$			
(LPs) Total Amount* Invested into PC	US\$			
(GPs) Total EM PC AUM*	US\$			
(LPs) Total Amount Invested into EM PE	US\$			
Geographic Focus (Select all that apply)	Asia North America	CEET/CIS Western Europe	LatAm/Caribb Sub-Saharan Africa	MENA
Sector Focus				
Investment Range/(LPs: Minimum Investment Size)	US\$			
Fund Type Preference (Select all that apply)	Buyout Growth Debt Venture Capital	Microfinance Mezzanine Diversified PE Infrastructure	Fund of Funds Natural Resources Special Situations Other_____	

*\*Committed capital, the basis on which management fees are assessed.*

### Organization Description

The information entered below will not be featured in EMPEA’s online member directory, without your prior approval.

**GPs: Please list your organization s current or most recently active managed funds**

Fund 1													
Fund Name													
Fund Type Preference (Select all that apply)	<table border="0" style="width: 100%;"> <tr> <td style="width: 33%;">Buyout</td> <td style="width: 33%;">Microfinance</td> <td style="width: 33%;">Fund of Funds</td> </tr> <tr> <td>Growth</td> <td>Mezzanine</td> <td>Natural Resources</td> </tr> <tr> <td>Debt</td> <td>Diversified PE</td> <td>Special Situations</td> </tr> <tr> <td>Venture Capital</td> <td>Infrastructure</td> <td>Other _____</td> </tr> </table>	Buyout	Microfinance	Fund of Funds	Growth	Mezzanine	Natural Resources	Debt	Diversified PE	Special Situations	Venture Capital	Infrastructure	Other _____
Buyout	Microfinance	Fund of Funds											
Growth	Mezzanine	Natural Resources											
Debt	Diversified PE	Special Situations											
Venture Capital	Infrastructure	Other _____											
Fund Size	US\$												
Vintage Year (First Close)													
Fund Investors (Types or Names)													
Major Investments (If Publicly Known)													
Fund 2													
Fund Name													
Fund Type Preference (Select all that apply)	<table border="0" style="width: 100%;"> <tr> <td style="width: 33%;">Buyout</td> <td style="width: 33%;">Microfinance</td> <td style="width: 33%;">Fund of Funds</td> </tr> <tr> <td>Growth</td> <td>Mezzanine</td> <td>Natural Resources</td> </tr> <tr> <td>Debt</td> <td>Diversified PE</td> <td>Special Situations</td> </tr> <tr> <td>Venture Capital</td> <td>Infrastructure</td> <td>Other _____</td> </tr> </table>	Buyout	Microfinance	Fund of Funds	Growth	Mezzanine	Natural Resources	Debt	Diversified PE	Special Situations	Venture Capital	Infrastructure	Other _____
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Fund Size	US\$												
Vintage Year (First Close)													
Fund Investors (Types or Names)													
Major Investments (If Publicly Known)													

**LPs: Please list a sample of your organization's active fund commitments:**

Fund Name	Year	Amount Committed
		US\$
		US\$
		US\$
		US\$
		US\$

**Relationship Management Contact Information**

**Key Contact(s):** Please list the decision maker(s) and/or head of the department submitting the application. This individual will be our primary contact for special mailing initiatives and will have his/her name listed as your organization’s key contact on EMPEA’s online and print member directory.

Name	
Job Title	
Email	
Phone	
Mailing Address	
Assistant Name	
Assistant Email	
Assistant Phone	

<b>Billing Contact:</b> The primary recipient of invoices, if different from key contact.	<b>Additional Billing Information</b>
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Name	Budget Cycle:
Job Title	Billing Address (if different from above):
Email	
Phone	
City	

<b>Membership Administrator:</b>	<b>Marketing/IR Contact:</b> Responsible for advertising, sponsorship and/or marketing at your organization.
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Name	
Job Title	
Email	
Phone	
City	

<b>Legal Counsel/Compliance Officer</b>	<b>Data Contact:</b> Responsible for submitting fund /investment information through secure link.
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Name	
Job Title	
Email	
Phone	
City	

EMPEA’s members have 24/7 access to their online member portal, which houses our quarterly EM PE data, special reports, listings of upcoming conferences and events, recordings of past webcast, regional intelligence, industry news and much more. Please note that Leadership Circle members have access to an unlimited number of individual log-ins, while non-Leadership Circle members are eligible for 15.

Please enter contact information for all employees who you wish to benefit from EMPEA’s resources and receive communication about upcoming content and reports, events and more. Non-Leadership Circle members, please be sure to designate up to 15 persons whom you would like to be granted access to personalized EMPEA accounts.

**Employee Contact Information**

Log In?	F. Name	L. Name	Job Title	E Mail	City

**Other Association Memberships**

**What prompted you to apply for membership?**

**What do you hope to gain most out of membership?**

- |                               |                                    |  |
|-------------------------------|------------------------------------|--|
| Access Industry Data/Research | Learn/Share Best Practices         | Access Bespoke Research Services             |
| Raise Firm Profile/Signaling  | Network With Peers                 | Participate in Member Councils & Communities |
| Attend Industry Events        | Speak at Industry Events           | Participate in Webinars/Master Classes       |
| Help Promote Industry         | Meet Potential Investors/Investees | Other _____                                  |

**References**

Please provide two references, one of which must be from a current EMPEA member organization, whom we may contact regarding your organization.

Ref. 1 / Name	<div style="background-color: #e6f2ff; height: 25px;"></div>
Organization	<div style="background-color: #e6f2ff; height: 25px;"></div>
Email	<div style="background-color: #e6f2ff; height: 25px;"></div>
Phone	<div style="background-color: #e6f2ff; height: 25px;"></div>
Ref. 2 / Name	<div style="background-color: #e6f2ff; height: 25px;"></div>
Organization	<div style="background-color: #e6f2ff; height: 25px;"></div>
Email	<div style="background-color: #e6f2ff; height: 25px;"></div>
Phone	<div style="background-color: #e6f2ff; height: 25px;"></div>

**Referral**

Did someone from an EMPEA member organization refer you to membership? If so, who may we thank for referring you?

By submitting this application, your organization agrees to its membership commitments and obligations through at least one full membership cycle.\* Membership payment not received within 3 months of the invoice data will void this application. The signature of your organization's contact person below attests to this agreement.

\* EMPEA's membership cycle runs from 1 April – 31 March annually. Those applying for membership between 15 April and 1 July will be invoiced for the current membership year on a pro-rated basis. Those applying for membership after 1 July will be billed for the remainder of the current year on a pro-rated basis in addition to the membership fee for the full cycle ahead.

Members are expected to maintain the responsibility of supporting EMPEA's mission and goals and are encouraged to participate, when appropriate, in the association's activities and keep abreast of its initiatives. Members are expected to familiarize themselves with, and utilize the resources, platforms and benefits available through membership.

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Applicant Signature

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Date

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Applicant Name (Please Print)

Please submit your signed and completed application via fax or e-mail to the attention of:  
Kyoko Terada (e) [teradak@empea.net](mailto:teradak@empea.net) (f) +1 202 524 6130